

How you as a Danish exporter can use EKF

When EKF takes on the risk, you and your customers have a much better opportunity to get financing for your transactions. A guarantee from EKF can be crucial to winning or retaining orders.

Finance your company

Liquidity is the key. It becomes easier for you to access liquidity, for instance, if you need to start filling a large order, provide a bank guarantee, invest in new machinery or increase your credit at the bank. EKF provides a guarantee to your bank and takes on the main part of the risk.

As a result, you can take on more and bigger orders, or you can invest in and expand your company at your preferred pace.

- › Obtain credit in your bank.
- › Take on more and bigger orders.
- › Invest in machinery and equipment.

Relevant solutions

- › Working Capital Guarantee
- › Capital Expenditure Guarantee

Sell more

Financing to the buyer is the key. You can help your international buyers with financing and strengthen your sales. Either the bank or you provide the customer with credit while EKF takes on the main part of the risk.

As a result, you can sell more.

- › Help your customers with credit.
- › Use credit as a competitive parameter.
- › Increase your sales.

Relevant solutions

- › SME-Guarantee
- › L/C Guarantee
- › Buyer Credit Guarantee
- › Supplier Credit Guarantee
- › Operating Lease Guarantee

Protect your export

Security is the key. We help you by providing the security that you will receive payments from abroad. Even if there are political and economic risks by entering into the contracts. We cover the risk that a contract may be cancelled or that the money never reaches Denmark. We also provide security for the investment in a foreign subsidiary.

As a result, you can feel safe to move into new markets.

- › Cover your losses if your customer suddenly goes bankrupt or cancels an order.
- › Accept orders in countries with political unrest.
- › Secure your investments abroad.

Relevant solutions

- › L/C Guarantee
- › Bond Guarantee
- › Contract Guarantee
- › Investment Guarantee